

## PCA Member Profile

**Member Name:** Joseph C. Holzer **Member Since:** 10/2005  
**Member Title:** Co-CEO **Profile updated as of:** 11/22/05  
**Company Name:** Holzer Enterprises **Year Founded:** 1986  
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### Description of Consulting Specialty:

*(may use your "Elevator Speech")*

Eliminating & Preventing Problems with Product, Process, Equipment, Systems & Quality for Critical Business Needs with Hands-On and Consultative Services

### Principal Services Offered:

Training, Design/Build of Specialty Processes and Equipment, Quality Engineering thru use of SPC, DOE, DFM, DFA, and Six Sigma, and Innovative Problem Resolution and Prevention thru Contingency Planning and Critical Path Project Management Tools, with Global Perspective.

### Credentials / Proficiencies:

BSME, MBA, Emphasis on Manufacturing, Quality and Labor Relations. 3 Patents, Numerous Specialty Equipment Foreign & Domestic, Ground-Up and Retrofit. Expert at Conceptualization thru Marketplace Launch, with Concurrent Development for Initial thru Hi-Volume Opportunities via Design and Capability Awareness and Process Mapping. Includes Software & Testing.

### Typical Client Problems Solved:

*(what fellow members should look for)*

Eliminated \$40MM+ Warrantee Exposure for TRW RKE Transmitter Intermittencies  
Halved \$23MM Budget for Unrelated 3/4MM Vehicle Transmitter Recall thru Process Innovation  
Developed & Implemented Duracell Free-Stand Blister Pak in multi-state and multi-owner plants  
Qualified Equipment & Vendors for Global Sourcing of Electrical Powerplant Components for GE  
Developed & Implemented Specialty Filters, Labelers, Window Coverings, etc. for Patent Values