



PCA Member Profile

Member Name: Joseph C. Holzer **Member Since:** 10/2005
Member Title: Co-CEO **Profile updated as of:** 11/22/05
Company Name: Holzer Enterprises **Year Founded:** 1986
Address: Street : 7751 Treadmill Cir **P.O. Box:**
City: Liverpool **ST:** NY **Zip:** 13090-2427
Telephone: (315) 622-9241 **Fax:** (315) 622-9241 **Cell/Pager:**
Email Address: im@holzerent.com **Web-Site:** www.holzerent.com

Description of Consulting Specialty: *(may use your "Elevator Speech")*
Eliminating & Preventing Problems with Product, Process, Equipment, Systems & Quality
for Critical Business Needs with Hands-On and Consultative Services

Principal Services Offered:

Training, Design/Build of Specialty Processes and Equipment, Quality Engineering thru use of SPC, DOE, DFM, DFA, and Six Sigma, and Innovative Problem Resolution and Prevention thru Contingency Planning and Critical Path Project Management Tools, with Global Perspective.

Credentials / Proficiencies:

BSME, MBA, Emphasis on Manufacturing, Quality and Labor Relations. 3 Patents, Numerous Specialty Equipment Foreign & Domestic, Ground-Up and Retrofit. Expert at Conceptualization thru Marketplace Launch, with Concurrent Development for Initial thru Hi-Volume Opportunities via Design and Capability Awareness and Process Mapping. Includes Software & Testing.

Typical Client Problems Solved:

(what fellow members should look for)

Eliminated \$40MM+ Warrante Exposure for TRW RKE Transmitter Intermittencies
Halved \$23MM Budget for Unrelated 3/4MM Vehicle Transmitter Recall thru Process Innovation
Developed & Implemented Duracell Free-Stand Blister Pak in multi-state and multi-owner plants
Qualified Equipment & Vendors for Global Sourcing of Electrical Powerplant Components for GE
Developed & Implemented Specialty Filters, Labelers, Window Coverings, etc. for Patent Values